

**Stevens Creek Elementary School PTO**  
**Profit & Loss Budget vs. Actual**  
 July 2009 through Sept 2009

|                                     | Sept 09         | YTD @ 9/30/09    | Budget            | Over/(Under) Budget | % of Budget |
|-------------------------------------|-----------------|------------------|-------------------|---------------------|-------------|
| <b>Ordinary Income/Expense</b>      |                 |                  |                   |                     |             |
| <b>Income</b>                       |                 |                  |                   |                     |             |
| <b>Membership</b>                   |                 |                  |                   |                     |             |
| Bumper Sticker Revenues             | 25.00           | 337.00           | 428.00            | -91.00              | 79%         |
| First Child Dues                    | 1,092.00        | 22,398.00        | 25,200.00         | -2,802.00           | 89%         |
| Second Child Dues                   | 238.00          | 3,416.00         | 4,080.00          | -664.00             | 84%         |
| Three & Over Dues                   | 38.00           | 388.00           | 152.00            | 236.00              | 255%        |
| Bronze & Better                     | 0.00            | 4,630.38         | 4,000.00          | 630.38              | 116%        |
| Teachers                            | 27.00           | 126.00           | 600.00            | -474.00             | 21%         |
| <b>Total Membership</b>             | <b>1,420.00</b> | <b>31,295.38</b> | <b>34,460.00</b>  | <b>-3,164.62</b>    | <b>91%</b>  |
| <b>Spirit</b>                       |                 |                  |                   |                     |             |
| <b>Miscellaneous Income</b>         |                 |                  |                   |                     |             |
| Concessions Income                  |                 | 216.00           |                   | 216.00              |             |
| Parent/Teacher Comm Pads            | 7.00            | 11.00            |                   | 11.00               |             |
| Water Bottles                       | 31.00           | 130.00           |                   | 130.00              |             |
| Miscellaneous Income - Other        |                 | 0.00             | 300.00            | -300.00             | 0%          |
| <b>Total Miscellaneous Income</b>   | <b>38.00</b>    | <b>357.00</b>    | <b>300.00</b>     | <b>57.00</b>        | <b>119%</b> |
| T-Shirt Revenues                    | 250.00          | 4,450.00         | 5,250.00          | -800.00             | 85%         |
| Yearbook Revenues                   | 550.00          | 9,900.00         | 15,000.00         | -5,100.00           | 66%         |
| <b>Directory Revenues</b>           |                 |                  |                   |                     |             |
| Directory Sales                     | 125.00          | 2,040.00         | 2,500.00          | -460.00             | 82%         |
| Directory Advertising               | 35.00           | 35.00            | 1,575.00          | -1,540.00           | 2%          |
| <b>Total Directory Revenues</b>     | <b>160.00</b>   | <b>2,075.00</b>  | <b>4,075.00</b>   | <b>-2,000.00</b>    | <b>51%</b>  |
| <b>Total Spirit</b>                 | <b>998.00</b>   | <b>16,782.00</b> | <b>24,625.00</b>  | <b>-7,843.00</b>    | <b>68%</b>  |
| <b>FunRaisers</b>                   |                 |                  |                   |                     |             |
| Raffle Ticket Sales                 | 0.00            | 0.00             | 2,500.00          | -2,500.00           | 0%          |
| Merchandise Sales                   | 0.00            | 0.00             | 6,000.00          | -6,000.00           | 0%          |
| Sponsorship                         | 0.00            | 0.00             | 1,600.00          | -1,600.00           | 0%          |
| Picture Sales                       | 0.00            | 0.00             | 500.00            | -500.00             | 0%          |
| Silent Auction Sales                | 0.00            | 0.00             | 3,500.00          | -3,500.00           | 0%          |
| Food Sales                          | 0.00            | 0.00             | 12,850.00         | -12,850.00          | 0%          |
| Marquee                             | 0.00            | 0.00             | 275.00            | -275.00             | 0%          |
| Dress-up Days                       | 257.00          | 919.56           | 2,000.00          | -1,080.44           | 46%         |
| Spring Plant Sale                   | 0.00            | 0.00             | 5,000.00          | -5,000.00           | 0%          |
| Fall Plant Sale                     | 212.50          | 212.50           | 1,700.00          | -1,487.50           | 13%         |
| <b>Total FunRaisers</b>             | <b>469.50</b>   | <b>1,132.06</b>  | <b>35,925.00</b>  | <b>-34,792.94</b>   | <b>3%</b>   |
| <b>Corporate Partnerships</b>       |                 |                  |                   |                     |             |
| Sonic Spirit Night                  | 104.00          | 104.00           |                   |                     |             |
| Monkey Joes                         | 206.12          | 206.12           |                   |                     |             |
| Box Tops                            | 0.00            | 0.00             | 5,500.00          | -5,500.00           | 0%          |
| <b>Restaurants</b>                  |                 |                  |                   |                     |             |
| Chick-Fil-A                         | 0.00            | 0.00             | 300.00            | -300.00             | 0%          |
| Stevie B's                          | 0.00            | 0.00             | 100.00            | -100.00             | 0%          |
| <b>Total Restaurants</b>            | <b>0.00</b>     | <b>0.00</b>      | <b>400.00</b>     | <b>-400.00</b>      | <b>0%</b>   |
| <b>Total Corporate Partnerships</b> | <b>310.12</b>   | <b>310.12</b>    | <b>5,900.00</b>   | <b>-5,589.88</b>    | <b>5%</b>   |
| <b>Contributions Received</b>       | <b>0.00</b>     | <b>0.00</b>      | <b>300.00</b>     | <b>-300.00</b>      | <b>0%</b>   |
| <b>Total Income</b>                 | <b>3,197.62</b> | <b>49,519.56</b> | <b>101,210.00</b> | <b>-51,690.44</b>   | <b>49%</b>  |
| <b>Expense</b>                      |                 |                  |                   |                     |             |
| Postage                             | 0.00            | 0.00             | 400.00            | -400.00             | 0%          |

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| Alert Now System                            | 0.00          | 1,087.50        | 1,200.00         | -112.50             | 91%         |
| Credit Card Fees                            | 186.56        | 189.16          | 200.00           | -10.84              | 95%         |
| <b>Spirit Expense</b>                       |               |                 |                  |                     |             |
| Directory Expenses                          | 0.00          | 0.00            | 1,335.00         | -1,335.00           | 0%          |
| Bumper Sticker Purchases                    | 0.00          | 0.00            | 380.00           | -380.00             | 0%          |
| Yearbook Purchases                          | 0.00          | 0.00            | 13,500.00        | -13,500.00          | 0%          |
| T-Shirt Purchases                           | 0.00          | 2,964.20        | 3,150.00         | -185.80             | 94%         |
| <b>Total Spirit Expense</b>                 | <b>0.00</b>   | <b>2,964.20</b> | <b>18,365.00</b> | <b>-15,400.80</b>   | <b>16%</b>  |
| <b>Fundraisers</b>                          |               |                 |                  |                     |             |
| Picture Supplies                            | 0.00          | 0.00            | 100.00           | -100.00             | 0%          |
| D.J.  | 0.00          | 0.00            | 500.00           | -500.00             | 0%          |
| Supplies/Decorations                        | 12.81         | 12.81           | 1,290.00         | -1,277.19           | 1%          |
| Merchandise                                 | 0.00          | 0.00            | 4,200.00         | -4,200.00           | 0%          |
| Inflatables                                 | 0.00          | 0.00            | 1,000.00         | -1,000.00           | 0%          |
| Labor                                       | 0.00          | 0.00            | 550.00           | -550.00             | 0%          |
| Food  | 0.00          | 0.00            | 3,200.00         | -3,200.00           | 0%          |
| Fall Plant Sale Expenses                    | 0.00          | 0.00            | 1,190.00         | -1,190.00           | 0%          |
| Art / Music Night                           | 0.00          | 0.00            | 250.00           | -250.00             | 0%          |
| Spring Plant Sale Expense                   | 0.00          | 0.00            | 3,500.00         | -3,500.00           | 0%          |
| <b>Total Fundraisers</b>                    | <b>12.81</b>  | <b>12.81</b>    | <b>15,780.00</b> | <b>-15,767.19</b>   | <b>0%</b>   |
| Concessions Expense                         | 0.00          | 0.00            | 100.00           | -100.00             | 0%          |
| <b>Corporate Partnerships Expense</b>       |               |                 |                  |                     |             |
| Box Tops (Art Dept)                         | 0.00          | 0.00            | 1,600.00         | -1,600.00           | 0%          |
| <b>Total Corporate Partnerships Expense</b> | <b>0.00</b>   | <b>0.00</b>     | <b>1,600.00</b>  | <b>-1,600.00</b>    | <b>0%</b>   |
| <b>Teacher Appreciation</b>                 |               |                 |                  |                     |             |
| Supply Reimbursement                        | 877.97        | 1,450.28        | 5,900.00         | -4,449.72           | 25%         |
| Teacher Retirement                          | 0.00          | 0.00            | 100.00           | -100.00             | 0%          |
| <b>Total Teacher Appreciation</b>           | <b>877.97</b> | <b>1,450.28</b> | <b>6,000.00</b>  | <b>-4,549.72</b>    | <b>24%</b>  |
| Copier                                      | 0.00          | 0.00            | 3,750.00         | -3,750.00           | 0%          |
| <b>Education</b>                            |               |                 |                  |                     |             |
| Education - other                           | 0.00          | 0.00            | 10,000.00        | -10,000.00          | 0%          |
| Honor/Graduation Night                      | 0.00          | 0.00            | 350.00           | -350.00             | 0%          |
| <b>Total Education</b>                      | <b>0.00</b>   | <b>0.00</b>     | <b>10,350.00</b> | <b>-10,350.00</b>   | <b>0%</b>   |
| <b>Enrichment</b>                           |               |                 |                  |                     |             |
| Assembly                                    | 0.00          | 750.00          | 3,500.00         | -2,750.00           | 21%         |
| Field Trip Supplement                       | 0.00          | 0.00            | 400.00           | -400.00             | 0%          |
| Teacher for Spanish Program                 | 0.00          | 0.00            | 32,000.00        | -32,000.00          | 0%          |
| Safety Awareness                            | 0.00          | 0.00            | 100.00           | -100.00             | 0%          |
| Character Commitment                        | 0.00          | 0.00            | 400.00           | -400.00             | 0%          |
| <b>Total Enrichment</b>                     | <b>0.00</b>   | <b>750.00</b>   | <b>36,400.00</b> | <b>-35,650.00</b>   | <b>2%</b>   |
| <b>Grounds</b>                              |               |                 |                  |                     |             |
| Landscaping                                 | 0.00          | 0.00            | 4,500.00         | -4,500.00           | 0%          |
| Playground / Recess Equipment               | 0.00          | 0.00            | 1,500.00         | -1,500.00           | 0%          |
| <b>Total Grounds</b>                        | <b>0.00</b>   | <b>0.00</b>     | <b>6,000.00</b>  | <b>-6,000.00</b>    | <b>0%</b>   |
| <b>Hospitality</b>                          |               |                 |                  |                     |             |
| Newcomers                                   | 0.00          | 0.00            | 50.00            | -50.00              | 0%          |
| Teachers Luncheon                           | 0.00          | 0.00            | 1,100.00         | -1,100.00           | 0%          |
| Teacher Breakfast                           | 88.37         | 14.37           | 300.00           | -285.63             | 5%          |
| PTO Meeting Expense                         | 0.00          | 191.41          | 150.00           | 41.41               | 128%        |

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|---------------------------------------|-----------------|------------------|-------------|---------------------|-------------|
| <b>Total Hospitality</b>              | 88.37           | 205.78           | 1,600.00    | -1,394.22           | 13%         |
| <b>Miscellaneous Expense</b>          |                 |                  |             |                     |             |
| <b>Box Tops</b>                       | 0.00            | 92.95            |             |                     |             |
| <b>Total Miscellaneous Expense</b>    | 0.00            | 92.95            |             |                     |             |
| <b>Printing &amp; Office Supplies</b> | 0.00            | 124.55           | 100.00      | 24.55               | 125%        |
| <b>Accounting &amp; Legal</b>         | 0.00            | 0.00             | 700.00      | -700.00             | 0%          |
| <b>Bank Charges</b>                   | 0.00            | 0.00             | 100.00      | -100.00             | 0%          |
| <b>President's Discretionary Fund</b> | 0.00            | 104.86           | 75.00       | 29.86               | 140%        |
| <b>Discretionary Expenses</b>         |                 |                  |             |                     |             |
| <b>Movie License</b>                  | 0.00            | 0.00             | 190.00      | -190.00             | 0%          |
| <b>Total Discretionary Expenses</b>   | 0.00            | 0.00             | 190.00      | -190.00             | 0%          |
| <b>Total Expense</b>                  | 1,165.71        | 6,982.09         | 102,910.00  | -95,927.91          | 7%          |
| <b>Net Ordinary Income</b>            | 2,031.91        | 42,537.47        | -1,700.00   | 44,237.47           | -2502%      |
| <b>Other Income/Expense</b>           |                 |                  |             |                     |             |
| <b>Other Income</b>                   |                 |                  |             |                     |             |
| <b>Interest Income</b>                | 88.30           | 205.70           | 1,700.00    | -1,494.30           | 12%         |
| <b>Total Other Income</b>             | 88.30           | 205.70           | 1,700.00    | -1,494.30           | 12%         |
| <b>Net Other Income</b>               | 88.30           | 205.70           | 1,700.00    | -1,494.30           | 12%         |
| <b>Net Income</b>                     | <b>2,120.21</b> | <b>42,743.17</b> | <b>0.00</b> | <b>42,743.17</b>    | <b>100%</b> |